



# *Aesthetic* ADVANCEMENTS

Defining the Art of Beauty

*Institute*

*AAI is the premier aesthetic training company for nonsurgical aesthetic procedures, offering CME training for beginners through masters levels. AAI courses have proven to be a vital tool in launching an aesthetic practice and furthering the success of an existing practice for our more than 10,000 students.*



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**AESTHETIC**  
ADVANCEMENTS



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## Why Choose AAI?

Aesthetic Advancements Institute is comprised of experienced, accomplished aesthetic clinicians, dedicated to comprehensive, quality education and hands-on instruction for medical providers. Our goal is to equip practitioners with essential principles and techniques necessary to provide superior outcomes in nonsurgical aesthetic services.

### Small Group Format

Our 5:1 student/teacher ratio allows for individualized hands-on instruction

### Industry Leaders

All AAI instructors are expert injectors and leaders in the industry

### Facial Anatomy Lab

All participants receive access to our exclusive online Facial Anatomy Lab 101

### Earn CME Credits

AAI's courses offer a minimum of 8 Category 1 CME/CE credits upon completion

### Up-to-Date Info

All courses include the most up to date information on products, techniques, & trends

### Post-Course Support

Our clinical response team is available to help answer any post-training questions.

## Customized Training Options

Don't see specifically what you're looking for? Ask about our customized training opportunities. From hands-on coaching to individual topics, we would love to help meet your educational needs!

*Please note, not all customized trainings will be eligible for CME/CE credits.*

# Hands-On Training Courses

Experience levels and licensure requirements vary by course. Please check with your state licensing board for information on what is required for your specific license.

## Requirements

Any medical/nursing providers who is legally permitted to perform these procedures in their state of licensure may attend an AAI training.

## Non-Independent Providers

Each non-independent provider taking an AAI hands-on course must have an authorizing physician sign off on them in order to be able to actively participate in the hands-on portion of the course. This includes RNs, PAs, and in some cases NPs.



## CME COURSES

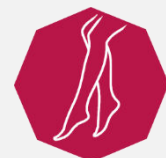
Continuing Medical Education

Each Aesthetic Advancements course begins with a lecture in the morning, followed by hands-on instruction in the afternoon. Participants receive 8.5 CME/CE credits upon completion.



### Neurotoxins/Dermal Fillers

One Day Training



### Sclerotherapy

One Day Training



### Aesthetic Lasers

One Day Training

Each course provides Category 1 CME/CE credits upon completion. Accreditation provided by Advancing Knowledge in Healthcare, Inc. (AKH). View accreditation information online:

[VIEW ACCREDITATION STATEMENTS](#)





# Neurotoxins & Dermal Fillers

## Course Content and Descriptions

The “Combined Use of Neurotoxins and Dermal Fillers for Facial Enhancement” courses are offered at three different levels – Fundamental, Advanced, and Masters levels.

1

### FUNDAMENTAL

Intended for beginners. **No prior experience** injecting neurotoxins or dermal fillers is required.

- Indications, preparation, history and usage of FDA approved neurotoxins & dermal fillers
  - product composition
  - contraindications
  - potential complications
- Overview of facial anatomy, consultation & treatment process, and risk management tools
- Hands-on learning of basic principles and fundamental injection techniques

2

### ADVANCED

Requires **at least 6 months of experience** injecting both neurotoxins and dermal fillers.

- Indications, preparation, and usage of FDA approved neurotoxins & dermal fillers; potential complications for advanced treatments
- Overview of facial anatomy & physiology, consultation, and risk management
- Hands-on learning of how to smooth lines, fill creases, and enhance facial features utilizing advanced techniques

3

### MASTERS

Requires a **minimum of 3 years experience** injecting both neurotoxins and dermal fillers.

- Instruction on how to introduce safe and efficacious treatment of neurotoxins & dermal fillers to injection sites not previously treated
- Alternative injecting techniques and dosages of neurotoxins & dermal fillers into current treatment sites
- Hands-on injecting of the latest/most innovative injecting techniques for global facial

## INJECTION SITES

### NEUROTOXINS:

Glabellar frown lines, horizontal forehead lines, brow lift, crow's feet, bunny lines

### DERMAL FILLERS:

Nasolabial folds, lip definition/enhancement, marionette lines/oral commissures, perioral rhytids, hand rejuvenation, mandibular contouring, pre-jowl depressions, cheek/midface enhancement/augmentation

### NEUROTOXINS:

Perioral rhytids, down turned mouth (DAO), mental crease/peu d' orange, lip augmentation, gummy smile correction, masseter reduction, nasal tip elevation, platysmal banding, horizontal necklace lines

### DERMAL FILLERS:

Cheek/midface enhancement & augmentation, lateral brow enhancement, nasal contouring, tear troughs/lower eyelids, chin augmentation, earlobes

### NEUROTOXINS:

Mesotoxin therapy to nontraditional sites, lateral smile lines, knee creases, declotage, inferior crow's feet

### DERMAL FILLERS:

Blunt tip cannula technique, temporal hollows, tear trough/nasojugal fold, nasal contour irregularities, lateral brow, cheek augmentation, preauricular volume loss, jawline contouring`

*\*Advanced and masters courses include a review of previous courses injection sites.*

Additional AAI Training Courses

# Sclerotherapy

Intended for beginners. No previous experience required.

Course Content Includes:

- Overview of anatomy & physiology, as well as pathophysiology pertaining to leg and facial veins
- Treatment options with sclerosing solutions, safety issues, and complications to avoid will be covered
- How to set up a sclerotherapy practice and how to integrate this treatment into your aesthetic menu of services
- Includes hands-on practice of sclerotherapy by injection for safe and effective treatments

Sclerotherapy courses are offered seasonally at one of our national training centers or can be held on-site, privately at your practice.

BEFORE SCLEROTHERAPY



AFTER SCLEROTHERAPY



The Fundamentals of

# Aesthetic Lasers

Intended for beginners. No prior experience required.

Course Content Includes:

- Overview of anatomy & physiology of skin and hair
- Differences in patients and skin typing, including the Fitzpatrick Skin Type Scale
- Laser safety and physics, including differences in various laser technologies and equipment
- How to achieve better outcomes and reduce adverse events
- Hands-on practice of laser treatments

Aesthetic Laser courses are currently only offered at our national training center located in Tampa, FL.

# Pricing Structure

## Group Training Courses

Nationally-scheduled group trainings are scheduled on a regular basis throughout the country. A full list of scheduled group courses can be found at our online course calendar.

Neurotoxins & Dermal Fillers	Sclerotherapy Course	Aesthetic Lasers Course
EACH LEVEL PRICED AT	EACH COURSE PRICED AT	EACH COURSE PRICED AT
<b>\$1850</b>	<b>\$1850</b>	<b>\$1850</b>
per person	per person	per person
Pricing is for fundamental, advanced, or masters level. <i><b>\$1850 price is per person, per individual course/level.</b></i>	Pricing is per person for each individual course. <i>Offered on a limited basis each year.</i>	Pricing is per person for each individual course. <i>*Laser courses only offered at our training center in Tampa, FL</i>

## Private Training Courses

Private training course have the same content and structure of our group courses, but instead of you coming to us, we send an instructor to you. *Please note, only neurotoxins/dermal fillers or sclerotherapy courses can be held in a private setting.*

# of Attendees	Tuition	Additional Fees
1 participant	<b>\$2300</b> flat rate	Plus instructor travel fees
2 participants	<b>\$2000</b> per person	Plus instructor travel fees
3 participants	<b>\$1850</b> per person	Plus instructor travel fees
4 participants	<b>\$1600</b> per person	NO travel fees
5+ participants	<b>\$1500</b> per person	NO travel fees

*\*Please note, the **injectable products are NOT included in the price of tuition.** Products must be ordered directly from the manufacturer. Download our product ordering guide [here](#).*

# Frequently Asked Questions

## WHO CAN REGISTER FOR AN AAI TRAINING?

Registration is open to any licensed medical professional who is legally permitted to perform these specific procedures in his/her state of licensure. Typically, this is limited to RN, NP, PA, MD or those with similar degrees. Contact your state licensing board regarding your state's legalities.

## WHAT IS REQUIRED IN ORDER TO ATTEND?

It is the responsibility of each participant to check with their individual state licensing board regarding any requirements for injecting neurotoxins and dermal fillers both in practice and for training purposes under their specific license. AAI does require that each person sign a waiver attesting that they have verified these requirements with their state board.

## ARE THESE "CERTIFICATION" COURSES?

Traditional "certification" for neurotoxins and dermal fillers injections actually does not exist, meaning there is no national exam, credits to keep up with, governing body, etc. However, in many cases, you are required to show proof of training to obtain malpractice coverage. Our trainings do provide 8.5 Category 1 CME credits and a certificate of completion.

## WHERE DO I PURCHASE PRODUCTS FOR THE TRAINING?

Products brought to AAI's trainings must be FDA approved and manufactured in the US. Use of product brought from outside the US is not permitted, and products should be purchased directly from the manufacturers. Download our product ordering guide for additional instructions.

## HOW DOES THE REGISTRATION PROCESS WORK?

Upon registration, your submission will be processed and your medical/nursing license will be verified. You will then receive a notification of acceptance within 3 business days. Once the course has reached the minimum required number of registrants, you will then receive your official confirmation with location details, model arrival time and full list of what to bring to the training. You can also [download our course instructions](#) for more info.



Aesthetic Advancements Institute (AAI) was founded in 2002 after many requests from colleagues for Jill Jones, RN, CPSN, CANS, to share her expertise in the field non-surgical aesthetics. Since our inception, AAI has expanded to include additional expert clinical instructors from all across the US. All of AAI's aesthetic instructional courses were authored and copyrighted by AAI President & CEO, Jill K. Jones, RN, CPSN, CANS.

## CONTACT US

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